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7 8	UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON AT SEATTLE	
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10	PANDA PAWS RESCUE, et al.,	CASE NO. C20-5700JLR
11	Plaintiffs, v.	ORDER GRANTING IN PART AND DENYING IN PART
12 13	GARY WALTERS,	DEFENDANT'S AMENDED MOTION TO DISMISS
14	Defendant.	
15	I. INTRODUCTION	
16	Before the court is Defendant Gary Walters's amended motion to dismiss	
17	Plaintiffs Panda Paws Rescue ("Panda Paws") and Amanda Giese's first amended	
18	complaint. (Mot. (Dkt. # 14); see also Reply (Dkt. # 25).) Plaintiffs oppose Mr.	
19	Walters's motion. (Resp. (Dkt. # 20).) Having considered the motion, the parties'	
20	submissions regarding the motion, the relevant portions of the record, and the applicable	
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1 law, the court GRANTS in part and DENIES in part Mr. Walters's amended motion to 2 dismiss. 3

#### II. **BACKGROUND**

#### Factual Background<sup>2</sup> Α.

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Panda Paws, founded in 2009, is a Washington non-profit corporation and a "charitable and educational organization that rescues animals with treatable special needs." (Am. Compl. (Dkt. # 9) ¶¶ 1, 12.) It provides veterinary care to rescued animals, finds them adoptive homes, and works to prevent animal cruelty. (Id. ¶ 1.) Ms. Giese founded Panda Paws, serves as its president, and runs the organization with her children. (*Id*.)

In 2011, Panda Paws filed its Articles of Incorporation, which named Ms. Giese and Mr. Walters as directors, and named Mr. Walters as "chairman." (Id. ¶ 12; see Walters Decl. (Dkt. # 15) ¶ 12, Ex. E.<sup>3</sup>) Later that year, Panda Paws filed Articles of Amendment which named Ms. Giese as president and treasurer and Mr. Walters as vice president and secretary. (Am. Compl. ¶ 12.)

Mr. Walters also worked as a videographer and photographer for Panda Paws. (Id. ¶ 13.) He and Ms. Giese frequently collaborated to create content for Panda Paws's

<sup>&</sup>lt;sup>1</sup> Panda Paws has requested oral argument. (See Resp. at 1.) The court finds oral argument would not be helpful to the disposition of this motion, and therefore declines to hold oral argument. See Local Rules W.D. Wash. LCR 7(b)(4).

<sup>&</sup>lt;sup>2</sup> For the purposes of a motion to dismiss the court accepts all well-pleaded allegations in the complaint as true and draws all reasonable inferences in favor of the plaintiff. See Wyler Summit P'ship v. Turner Broad. Sys., Inc., 135 F.3d 658, 661 (9th Cir. 1998).

<sup>&</sup>lt;sup>3</sup> The court grants Mr. Walter's request that it consider documents that are referred to, but not attached to, the amended complaint. (See infra at Section III.A.)

YouTube channel and social media sites. (Id.) According to Plaintiffs, Mr. Walters filmed Ms. Giese when she handled the animals, while Ms. Giese chose music for the videos; wrote text; gave input on lighting, angles, and speed; had substantial input on the subject matter of the videos; and had the ultimate authority to choose the videos that appeared on Panda Paws's social media sites. (*Id.*) Ms. Giese and Mr. Walters also collaborated to create a logo for Panda Paws (the "Logo"). (Id. ¶ 15.) The logo is a panda, based on Ms. Giese's nickname, "Amanda Panda." (Id.) Mr. Walters encouraged Panda Paws to use the Logo on its application to become a 501(c)(3) non-profit corporation and was aware that Panda Paws used the Logo on its website, social media sites, and marketing materials. (*Id.* ¶ 16.) Panda Paws "gained national notoriety in 2012" when Ms. Giese rescued a pit bull named London who needed both of his front legs amputated due to abuse and who learned to walk with a customized dog wheelchair. (*Id.* ¶ 19.) Then, in 2014, a video of another of Panda Paws's rescue dogs "went viral," attracting more than 7 million views on YouTube (the "Viral Video"). (*Id.* ¶ 20; see Walters Decl. ¶ 1, Ex. A.) This video featured a boxer puppy named Duncan Lou Who ("Duncan") who was born with his back legs fused together. (*Id.*) Duncan underwent a double amputation and learned to walk and run on his front legs, without any assistance. (Am. Compl. ¶ 20.) The Viral Video showed Duncan running on the beach and playing with Ms. Giese, Mr. Walters, and Ms. Giese's children. (*Id.* ¶¶ 20, 30.) In 2018, Ms. Giese began starring in an Animal Planet television show called "Amanda to the Rescue." (*Id.*  $\P$  21.) The show airs internationally, and features Ms. Giese as she cares for animals with medical issues. (Id.)

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1 On June 3, 2018, the Panda Paws board of directors voted to remove Mr. Walters 2 from his voting position with the organization. (Id.  $\P$  23.) Mr. Walters "ceased all 3 services for Panda Paws" on October 12, 2018, and the board asked him to turn over administrative control of the Panda Paws website domains. (Id.) Although Mr. Walters 4 5 agreed to do so, he did not make any effort to complete the transfers. (*Id.*) 6 In early 2019, Panda Paws asked Mr. Walters about the status of the domain 7 transfers. (*Id.* ¶ 24.) Mr. Walters stated that he would not transfer the domains unless 8 Panda Paws allowed him to adopt Duncan. (*Id.*) Although Duncan had appeared "many 9 times" on "Amanda to the Rescue," and had a strong association with Panda Paws, Panda 10 Paws agreed to allow Mr. Walters to adopt Duncan. (Id.) Mr. Walters, however, did not 11 turn over control of the Panda Paws website domains. (Id. ¶ 25.) Instead, Mr. Walters 12 redirected the Panda Paws website address to www.duncanlouwho.com, his personal 13 website where he sells merchandise, such as hats and shirts, depicting Duncan. (Id.  $\P\P$  25, 29.) 14 15 In August 2019, Panda Paws, Ms. Giese, and Mr. Walters entered into a settlement agreement regarding the transfer and ownership of the Panda Paws website domain (the 16 17 "Settlement Agreement"). (Id. ¶ 26, Ex. A.) The Settlement Agreement also included 18 the following language regarding the parties' use of photographs or likenesses of Duncan, 19 Ms. Giese, and Ms. Giese's children: 20 Use of Photography and Likeness. [Panda Paws] agrees not to use any photographs of Duncan taken after February 25, 2019, the date he was 21 adopted by Walters. [Panda Paws] further agrees not to use any

photographs of Duncan that (a) were taken by Walters; and (b) do not bear a Panda Paws Rescue watermark. Walters agrees not to make any use,

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reproduce, or publish the likeness, through photography or otherwise, of [Panda Paws] founder Amanda Giese or any of her children.

(Id. Ex. A at 2.)

Panda Paws reduced its use of YouTube when "Amanda to the Rescue" went into production in 2018. (Am. Compl. ¶ 27.) During the COVID-19 pandemic in mid-2020, however, Panda Paws decided to return to YouTube. (Id.) When Ms. Giese visited the YouTube channel to post content, she found that Mr. Walters had rebranded the Panda Paws channel as "Duncan Lou Who," removed all mention of Panda Paws, and included a link to his www.duncanlouwho.com website. (Id. ¶¶ 27-28; see also Walters Decl. ¶ 2, Ex. B.) Although Ms. Giese was still listed as the "primary owner" of the channel, Mr. Walters was listed as the channel's "manager" and the recipient of funds generated by the channel. (Am. Compl. ¶ 28.) Five videos that included images of Ms. Giese and her children still appeared on the channel. (*Id.* ¶ 30.) Mr. Walters had also posted the Viral Video, which included images of Ms. Giese and her children, on the www.duncanlouwho.com website. (*Id.*) Although the website stated that all profits from the website and the sale of Duncan merchandise went to Panda Paws, Panda Paws alleges that it never received any such funds. (*Id.* ¶ 29.)

On May 18, 2020, Panda Paws sent Mr. Walters a written demand to stop interfering with its YouTube channel and to remove the Viral Video from his website. (*Id.* ¶ 31.) Mr. Walters responded that he was the sole author and owner of the Panda Paws YouTube channel and "all content embodied therein." (*Id.* ¶ 32.) He asserted that although he may have granted Panda Paws "an implied, nonexclusive license" to use the

YouTube channel and content, he "revoked" that license by changing the name of the channel and removing references to Panda Paws. (*Id.*) Mr. Walters then sent Panda Paws a cease and desist letter demanding that it stop using the Logo. (*Id.* ¶ 34.) He asserted that to the extent he had granted an "implied, non-exclusive license" to use the Logo, that license was "unequivocally revocable and revoked as a result of the parties' severance," including the execution of the Settlement Agreement. (*Id.*) He further added that by his letter he "terminated and revoked" any license to use the Logo. (*Id.*) According to Plaintiffs, Mr. Walters had never before claimed to own the Logo, and Panda Paws had used it for nearly a decade on its website, social media sites, and promotional materials. (*Id.* ¶ 35.)

## B. Procedural Background

On July 17, 2020, Plaintiffs filed their original complaint in this court. (Compl. (Dkt. # 1).) They filed an amended complaint on September 3, 2020. (Am. Compl.) Panda Paws seeks a declaratory judgment that (a) it has the exclusive right to use the Panda Paws YouTube channel and all videos that Mr. Walters assisted in creating for use on Panda Paws's social media sites; (b) it has the right to use the Logo; (c) alternatively, that Mr. Walters granted Panda Paws a non-exclusive implied license to use the YouTube channel, its content, and the Logo, and that Mr. Walters's purported revocation of the implied license is invalid; and (d) that Mr. Walters is prohibited from using the likenesses of Ms. Giese and her children for any purpose. (*Id.* ¶¶ 43-57.) Panda Paws also alleges claims for breach of the Settlement Agreement (*id.* ¶¶ 58-66) and for false association and false advertising under Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a) (*id.* ¶¶

67-80). Ms. Giese alleges a claim for violation of the Washington Personality Rights Act, RCW 63.60.010-080. (*Id.* ¶¶ 81-92).

On October 13, 2020, Mr. Walters filed a motion to dismiss Panda Paws's claims.

(1st MTD (Dkt. # 10).) Mr. Walters amended his motion to dismiss on October 14, 2020.

(Mot.)

#### III. ANALYSIS

Mr. Walters moves the court for partial dismissal of Panda Paws's declaratory judgment claim and for dismissal with prejudice of Panda Paws's claims for breach of contract, false advertising, and false association. (*See generally* Mot.) He also seeks dismissal of Ms. Giese's claim for violation of the Personality Rights Act. (*Id.*) He also asks the court to take judicial notice of or to consider certain documents that Panda Paws referenced or discussed in its amended complaint but did not attach to that complaint. (*See* Mot. at 3-5.) The court first addresses Mr. Walters's request for judicial notice or consideration of the documents before turning to his motion to dismiss.

### A. Request for Judicial Notice or Consideration of Documents

Mr. Walters asks the court take judicial notice of or consider the following documents: (1) the Viral Video (*see* Walters Decl. Ex. A); (2) a screen capture of the Duncan Lou Who YouTube channel (*id.* Ex. B); (3) a series of screen captures of the website www.duncanlouwho.com (*id.* ¶¶ 4-8, Ex. C); (4) a series of screen captures of the website www.de3volution.com (*id.* ¶¶ 9-11, Ex. D); and (5) Panda Paws's Articles of Incorporation (*id.* ¶ Ex. E). (*See* Mot. at 3-5.) Plaintiffs agree that their amended

complaint refers to and thereby incorporates these documents and do not oppose Mr. Walters's request. (Resp. at 7 n.2.)

Although the scope of review on a motion to dismiss for failure to state a claim is generally limited to the complaint, a court may consider evidence on which the complaint "necessarily relies" if: (1) the complaint refers to the document; (2) the document is central to the plaintiff's claim; and (3) no party questions the authenticity of the document. *Daniels-Hall v. Nat'l Educ. Ass'n*, 629 F.3d 992, 998 (9th Cir. 2010) (quoting *Marder v. Lopez*, 450 F.3d 445, 448 (9th Cir. 2006)). Because these factors are not in dispute, the court grants Mr. Walters's request, and will consider the five documents attached to his declaration in evaluating his motion to dismiss. The court's consideration of the documents, however, is limited by the principle that it may not draw inferences or take notice of facts that might reasonably be disputed on the basis of those documents. *United States v. Corinthian Colleges*, 655 F.3d 984, 999 (9th Cir. 2011).

#### **B.** Motion to Dismiss

#### 1. Standard for Motions to Dismiss

Federal Rule of Civil Procedure 12(b)(6) provides for dismissal for "failure to state a claim upon which relief can be granted." Fed. R. Civ. P. 12(b)(6). When considering a motion to dismiss under Rule 12(b)(6), the court construes the complaint in the light most favorable to the nonmoving party. *Livid Holdings Ltd. v. Salomon Smith Barney, Inc.*, 416 F.3d 940, 946 (9th Cir. 2005). The court must accept all well-pleaded facts as true and draw all reasonable inferences in favor of the plaintiff. *Wyler Summit P'ship v. Turner Broad. Sys., Inc.*, 135 F.3d 658, 661 (9th Cir. 1998). The court,

however, is not required "to accept as true allegations that are merely conclusory, unwarranted deductions of fact, or unreasonable inferences." *Sprewell v. Golden State Warriors*, 266 F.3d 979, 988 (9th Cir. 2001). "To survive a motion to dismiss, a complaint must contain sufficient factual matter, accepted as true, to 'state a claim to relief that is plausible on its face." *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009) (quoting *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 570 (2007)); *see also Telesaurus VPC, LLC v. Power*, 623 F.3d 998, 1003 (9th Cir. 2010). "A claim has facial plausibility when the plaintiff pleads factual content that allows the court to draw the reasonable inference that the defendant is liable for the misconduct alleged." *Iqbal*, 556 U.S. at 677-78. Dismissal under Rule 12(b)(6) can be based on the lack of a cognizable legal theory or the absence of sufficient facts alleged under a cognizable legal theory. *Balistreri v. Pacifica Police Dep't*, 901 F.2d 696, 699 (9th Cir. 1990).

# 2. Declaratory Judgment (First Claim for Relief)

Two of Panda Paws's four requests for declaratory relief are at issue in this motion. First, Panda Paws seeks a declaratory judgment that it has "the right to use the Logo because (1) it is the joint author, with Walters, of the logo; (2) Walters is estopped from asserting exclusive ownership; or (3) Walters abandoned any copyright in the Logo[.]" (Am. Compl. ¶ 57(b).) Second, Panda Paws seeks a declaratory judgment that, "[i]n the alternative [to the above,] Walters received consideration in return for granting Panda Paws a non-exclusive implied license to use the YouTube channel, its content, and the Logo, and Walters'[s] purported revocation of the implied license is invalid[.]" (*Id*. ¶ 57(c).)

Mr. Walters asserts that the court must dismiss three of Panda Paws's alleged grounds for its entitlement to a declaratory judgment. Specifically, Mr. Walters asserts that Panda Paws has not alleged facts sufficient to support its claims that Mr. Walters (1) granted Panda Paws an irrevocable implied license in either the videos or the Logo; (2) is estopped from asserting ownership in the Logo; and (3) abandoned any copyright interest in the Logo.<sup>4</sup> (Mot. at 10-16.) Mr. Walters does not challenge Panda Paws's declaratory judgment claims based on its assertion of joint ownership of the copyrights to the videos and Logo.

# a. Irrevocable Implied License

An implied license in a copyrighted work is granted when "'(1) a person (the licensee) requests the creation of the work, (2) the creator (the licensor) makes that particular work and delivers it to the licensee who requested it, and (3) the licensor intends that the licensee-requestor copy and distribute his work." *Asset Mktg. Sys. v. Gagnon*, 542 F.3d 748, 754-55 (9th Cir. 2008) (quoting *I.A.E. v. Shaver*, 74 F.3d 768, 776 (7th Cir. 1996)). Non-exclusive implied licenses need not be in writing. *Id.* Although a non-exclusive implied license is typically revocable, the license is irrevocable if the licensee provided consideration for the license. *Id.* at 757.

<sup>&</sup>lt;sup>4</sup> Although the parties argue in their briefing about whether Panda Paws can claim exclusive ownership of the Panda Paws YouTube channel and videos under the works made for hire doctrine (*see* Am. Compl. ¶ 57(a)), Mr. Walters has not moved to dismiss on this ground because he concedes that it raises factual issues that cannot be decided on a motion to dismiss (*see* Mot. at 12 n.6). Therefore, the court does not address the works made for hire doctrine in this order.

State contract law governs whether consideration is sufficient to support an irrevocable implied license. *See Foad Consulting Grp., Inc. v. Azzalino*, 270 F.3d 821, 828 n.11 (9th Cir. 2001). In Washington, consideration sufficient to support a contract is "any act, forbearance, creation, modification or destruction of a legal relationship, or return promise given in exchange." *Labriola v. Pollard*, 100 P.3d 791, 793 (Wash. 2004). Courts generally will not inquire into the adequacy of consideration; rather, consideration can consist of "any bargained for legal detriment, no matter how seemingly small." *Id.*; *Storti v. Univ. of Wash.*, 330 P.3d 159, 164 (Wash. 2014).

Mr. Walters does not dispute, for the purposes of this motion, that he granted a non-exclusive implied license to Panda Paws to use the Logo, YouTube channel, and videos. (*See* Mot. at 10-11.<sup>5</sup>) Rather, he argues that any license that he did grant was revocable because Panda Paws never paid him for its use of that license. (*Id.*) Panda Paws points out, correctly, that consideration sufficient to support an irrevocable license is not limited to the payment of money. (Resp. at 10-11.) It alleges that Mr. Walters granted it an irrevocable, non-exclusive implied license to use the Logo, the YouTube channel, and the video content because he "received consideration for the license in the form of his role at Panda Paws, his occasional receipt of camera equipment [from Panda Paws], and Panda Paws'[s] use of his company Helix's IT services." (Am. Compl. ¶¶ 47

<sup>&</sup>lt;sup>5</sup> Mr. Walters argues in his reply brief that Panda Paws did not allege an offer and acceptance of an implied license. (*See* Reply at 4.) Because this argument was first raised in reply, however, the court does not consider it. *See Docusign, Inc. v. Sertifi, Inc.*, 468 F. Supp. 2d 1305, 1307 (W.D. Wash. 2006) (noting "[i]t is well established that new arguments and evidence presented for the first time in [a] Reply are waived."). In any event, an intent to offer an irrevocable implied license can be inferred from conduct. *See Asset Mktg. Sys.*, 542 F.3d at 756.

(YouTube channel and videos), 51 (Logo).) Mr. Walters asserts, without citation to authority, that his provision of services to Panda Paws as an officer and through Helix cannot constitute consideration, nor can Panda Paws's "occasional" provision of camera equipment to him. (Reply at 3-4.) But because consideration to support a contract can consist of "any bargained for legal detriment, no matter how seemingly small," *Storti*, 330 P.3d at 164, the court finds that Panda Paws has plausibly alleged that it provided Mr. Walters consideration sufficient to support the grant of an irrevocable non-exclusive implied license. The court DENIES Mr. Walters's motion to dismiss Panda Paws's claim for a declaratory judgment that Mr. Walters granted it an irrevocable implied license to use the Logo, the YouTube channel, and the videos.

# b. Estoppel

Panda Paws seeks a declaratory judgment that even if does not jointly own the Logo with Mr. Walters—an allegation that Mr. Walters does not challenge in his motion to dismiss—it nevertheless has "the right to use the Logo because . . . Walters is estopped from asserting exclusive ownership." (Am. Compl. ¶ 57(c); see also id. ¶ 50.) Panda Paws alleges that estoppel applies because Mr. Walters "knew Panda Paws was using the Logo; he encouraged its use on Panda Paws'[s] 501(c)(3) application; he permitted Panda Paws to use the Logo for nearly 10 years without ever suggesting he owned it or that Panda Paws did not have a right to use it; and Panda Paws invested substantial resources in promoting the Logo and using the Logo on its materials." (Am. Compl. ¶ 50.) In its response, Panda Paws argues that Mr. Walters's actions show that he "intentionally led

Panda Paws to believe that it had a right to use the Logo and that Panda Paws relied on Walters'[s] representations and conduct, to its detriment." (Resp. at 13.)

Mr. Walters asserts that Panda Paws's allegation that he is estopped from asserting ownership in the Logo must be dismissed because estoppel cannot be used "to divest another party of their copyright ownership in a work." (Reply at 5.) Rather, he argues, the doctrine of estoppel is properly asserted only as a defense to the copyright owner's claim of infringement. (*Id.*) He argues that as the owner of the copyright in the Logo, he has the exclusive rights in the Logo and that Panda Paws has made no allegation that there exists a written document conveying or transferring any of those rights to Panda Paws. (Mot. at 13 (citing 17 U.S.C. §§ 106, 204(a)).)

The court agrees with Mr. Walters. Panda Paws's cited cases (*see* Resp. at 11) do not support a holding that the doctrine of estoppel can bar a party from asserting ownership in a copyright. Rather, those cases find only that the doctrine of estoppel can bar a copyright owner from asserting a copyright infringement claim. *See Interscope Records v. Time Warner, Inc.*, CV 10-1662, 2010 WL 11505708 (C.D. Cal. June 28, 2010) (finding defendant sufficiently asserted a valid estoppel defense to a copyright infringement action); *Petrella v. Metro-Goldwyn-Mayer, Inc.*, 572 U.S. 663, 684 (2014) (noting that the doctrine of estoppel may bar copyright infringement claims). The court has found no cases endorsing the use of estoppel to prohibit a copyright holder from asserting his or her ownership in the first instance. Therefore, the court DISMISSES with prejudice Panda Paws's claim for a declaratory judgment that it is entitled to use the Logo because Mr. Walters is estopped from asserting ownership. *See Lopez v. Smith*, 203

F.3d 1122, 1127 (9th Cir. 2000) (where claims are dismissed under Rule 12(b)(6), the court "should grant leave to amend . . . unless it determines that the pleading could not possibly be cured by the allegation of other facts.").

# c. Abandonment of Copyright

Waiver or abandonment of copyright occurs only if there is an intent by the copyright proprietor to surrender rights in his work and allow the public to copy it.

A & M Records Inc. v. Napster Inc., 239 F.3d 1004, 1026 (9th Cir. 2001); Hampton v.

Paramount Pictures Corp., 279 F.2d 100, 104 (9th Cir. 1960). The abandonment "must be manifested by some overt act indicating an intention to abandon that right." Micro Star v. Formgen, Inc., 154 F.3d 1107, 1114 (9th Cir. 1998). Inaction alone is insufficient to abandon a right. See Hampton, 279 F.2d at 104 (finding no overt act where there was no consent to public use and no permission given to sell the copyrighted works).

Mr. Walters argues that Panda Paws's claim that he abandoned his copyright in the Logo must be dismissed because Panda Paws did not allege any "overt act" that would manifest his intent to abandon his copyright. (Mot. at 15-16.) The court agrees. Panda Paws alleges that Mr. Walters "abandoned any copyright in the Logo by encouraging and facilitating Panda Paws'[s] public use of the Logo, [and] setting up Panda Paws'[s] website on which the Logo featured prominently." (Am. Compl. ¶ 50.) None of these acts plausibly indicate Mr. Walters's intent to surrender his rights in the Logo to the public. Therefore, the court DISMISSES Panda Paws's claim for a declaratory judgment that Mr. Walters abandoned his copyright in the Logo, without prejudice and with leave to amend.

# 3. Breach of the Settlement Agreement (Second Claim for Relief)

A breach of contract is actionable only if the contract imposes a duty, the duty is breached, and the breach proximately causes damage to the claimant. Nw. Independent Forest Mfrs. v. Dep't of Labor and Indus., 899 P.2d 6, 8 (Wash. Ct. App. 1995). Mr. Walters argues that Panda Paws's breach of contract claim must be dismissed because Panda Paws fails to allege a contractual duty that Mr. Walters breached or damages resulting from that breach, and because the Viral Video contains "absolutely" no images of Ms. Giese or her children. (Mot. at 16-17.) The court disagrees and concludes that Panda Paws has sufficiently alleged its claim for breach of contract. First, Panda Paws alleges that Mr. Walters breached his contractual duty, as set forth in the Settlement Agreement, "not to make any use, reproduce, or publish the likeness, through photography or otherwise, of [Panda Paws] founder Amanda Giese or any of her children." (Am. Compl. ¶ 61 (quoting the Settlement Agreement).) Second, it alleges that Mr. Walters breached that duty by "displaying the likeness of [Ms.] Giese and her children, included in the Viral Video, on his website www.duncanlouwho.com" and by "displaying videos of [Ms.] Giese and her children on the Panda Paws YouTube channel after he renamed the channel 'Duncan Lou Who.'" (Am. Compl. ¶¶ 63-64; see also id. ¶ 30 (alleging that the Duncan Lou Who channel displayed five videos of Ms. Giese and her children<sup>6</sup>).) Although Mr. Walters argues that the Viral Video does not "feature" Ms. Giese (see Reply at 7-8), that is a factual dispute that cannot be resolved on a motion to

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 $<sup>^6</sup>$  Panda Paws alleges that the language of the Settlement Agreement placed no temporal limitation on the prohibition of Mr. Walters's use of such images. (*Id.* ¶ 62.)

dismiss. *See Lee v. City of Los Angeles*, 250 F.3d 668, 688 (9th Cir. 2001). Finally, Panda Paws has alleged that it was damaged by Mr. Walters's breach and that it seeks specific performance of the Settlement Agreement. (*Id.* ¶ 65-66.)

Mr. Walters also contends that Panda Paws's claim that he breached the Settlement Agreement by linking the Viral Video from the www.duncanlouwho.com website must be dismissed because linking does not constitute "display" as a matter of law. (Reply at 7.) He cites *Perfect 10, Inc. v. Google, Inc.*, 508 F.3d 1146, 1176 (9th Cir. 2007) in support of this argument. *Perfect 10*, however, dealt with the meaning of "display" in the context of a claim for copyright infringement. *Id.* at 1159-60. "Display" is defined by the Copyright Act as "to show a copy [of the copyrighted work], either directly or by means of a film, slide, television image, or any other device or process. . . ." Id. at 1160 (quoting 17 U.S.C. § 101). It is true that the Perfect 10 Court found that the defendants' acts of linking to third-party website content in image search results did not constitute "display" under the Copyright Act. *Id.* at 1160-61, 1176. Panda Paws, however, did not bring its breach of contract claim under the Copyright Act. What "display" means within the context of the Settlement Agreement is a disputed matter of contract interpretation that the court cannot resolve on this motion to dismiss. The court DENIES Mr. Walters's motion to dismiss Panda Paws's breach of contract claim.

# 4. Lanham Act § 43(a) Claims (Third Claim for Relief)

In relevant part, Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a), provides a civil cause of action against:

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- (1) [a]ny person who, on or in connection with any goods or services . . . uses in commerce any word, term, name, symbol, or device, or any combination thereof, or any false designation of origin, false or misleading description of fact, or false or misleading representation of fact, which—
- (A) is likely to cause confusion, or to cause mistake, or to deceive as to the affiliation, connection, or association of such person with another person, or as to the origin, sponsorship, or approval of his or her goods, services, or commercial activities by another person, or
- (B) in commercial advertising or promotion, misrepresents the nature, characteristics, qualities, or geographic origin of his or her or another person's goods, services, or commercial activities[.]

Thus, Section 43(a) creates two distinct bases of liability: false association under 15 U.S.C. § 1125(a)(1)(A), and false advertising under 15 U.S.C. § 1125(a)(1)(B). *Lexmark Int'l, Inc. v. Static Control Components, Inc.*, 572 U.S. 118, 122 (2014).

Panda Paws alleges claims under both bases. It alleges that it is "internationally recognized . . . as a charitable organization that rescues animals with treatable special needs." (Am. Compl. ¶ 69.) It contends that Mr. "Walters'[s] use of the Panda Paws name on his website implies that Panda Paws endorses, approves of, or is otherwise associated with the Duncan merchandise that Walters sells for profit." (*Id.* ¶ 70.) It further alleges that Mr. Walters falsely claims that proceeds from the sale of Duncan merchandise go to Panda Paws and implies that his website has a "nonprofit, charitable purpose," even though there is no association between Panda Paws and Mr. Walters, and even though Panda Paws has never received any funds from Mr. Walters's website or his sale of Duncan merchandise. (*Id.* ¶¶ 71-72.) It asserts that this conduct constitutes false association and false advertising under Section 43(a) of the Lanham Act. (*Id.* ¶¶ 73-74.)

Mr. Walters argues that both claims must be dismissed. The court addresses Panda Paws's false advertising claim before turning to its false association claim.

### a. False Advertising Claim

"Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a), prohibits the use of false designations of origin, false descriptions, and false representations in advertising and sales in interstate commerce." *Kische USA LLC v. Simsek*, No. C16-0168JLR, 2016 WL 7212534, at \*9 (W.D. Wash. Dec. 13, 2016) (citations omitted). Mr. Walters argues that Panda Paws does not plausibly allege a claim for false advertising because (1) Panda Paws does not have a cause of action for false advertising (Mot. at 18-20), and (2) even if it does have a cause of action, Panda Paws fails to allege facts to state a false advertising claim (Mot. at 20-21). The court begins by determining whether Panda Paws has alleged facts showing that it has a cause of action under the Lanham Act before turning to the elements of the claim.

In *Lexmark*, the Supreme Court set out a two-part test for determining whether a statutory cause of action for false advertising extends to a plaintiff: (1) the plaintiff's interests must fall within the "zone of interests" protected by the Act, meaning it must allege an injury to a commercial interest in reputation or sales," and (2) the plaintiff must allege proximate causation, meaning that it has suffered an "economic or reputational injury flowing directly from the deception wrought by the defendant's advertising."

<sup>&</sup>lt;sup>7</sup> Although Mr. Walters refers to this analysis as determining "standing," the Supreme Court has made clear that whether a plaintiff has a cause of action for false advertising is not a matter of "prudential standing" but rather whether the plaintiff "falls within the class of plaintiffs whom Congress has authorized to sue under § 1125(a)." *Lexmark*, 572 U.S. at 127-28.

Lexmark, 572 U.S. at 131-33. Mr. Walters asserts that neither Lexmark prong is met. First, he asserts that Panda Paws is not within the "zone of interests" because it has not alleged that it is a competitor to Mr. Walters. (Mot. at 17-19.) Second, he contends that Panda Paws has alleged only abstract and speculative harm to its reputation and its nonprofit status, which is insufficient injury under Lexmark. (Id. at 19-20.)

Contrary to Mr. Walters's assertion, a plaintiff need not be a direct competitor to the defendant to assert a claim for false advertising. Indeed, *Lexmark* itself involved parties that were not direct competitors of one another. See Lexmark, 572 U.S. at 138 ("[W]hen a party claims reputational injury from disparagement, competition is not required for proximate cause."). Here, Panda Paws falls within the zone of interests protected by the Lanham Act because it is suing "not as a deceived consumer, but as a person engaged in commerce within the control of Congress whose position in the marketplace has been damaged" by Mr. Walters's allegedly false advertising. *Id.* at 137 (internal citation and quotation marks omitted). In addition, Panda Paws alleges that it is likely to suffer injury to its reputation as a result of Mr. Walters's false statements on his website. (Am. Compl. ¶¶ 76-77.) Injury to reputation is one of the types of commercial interests that the Lanham Act protects. *Lexmark*, 572 U.S. at 137. The court concludes that Panda Paws has sufficiently alleged that it comes within the class of plaintiffs whom Congress authorized to sue under Section 43(a) of the Lanham Act.

Moreover, the court finds that Panda Paws has plausibly alleged facts supporting its false advertising claim. The elements of a false advertising claim under Section 43(a) are:

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(1) a false statement of fact by the defendant in a commercial advertisement about its own or another's product; (2) the statement actually deceived or has the tendency to deceive a substantial segment of its audience; (3) the deception is material, in that it is likely to influence the purchasing decision; (4) the defendant caused its false statement to enter interstate commerce; and (5) the plaintiff has been or is likely to be injured as a result of the false statement, either by direct diversion of sales from itself to defendant or by a lessening of the goodwill associated with its products.

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Skydive Ariz., Inc. v. Quattrocchi, 673 F.3d 1105, 1110 (9th Cir. 2012). Mr. Walters disputes only the fifth element: whether Panda Paws has plausibly alleged that it has been or is likely to be injured as a result of Mr. Walters's false statements. (Mot. at 20-21; see also Reply at 8-10.) Contrary to Mr. Walters's assertions, Panda Paws is not required to allege that it "sells a competing product, lost any sales, or suffered reputational harm." (See Reply at 9.) Rather, it is enough for Panda Paws to allege at this stage of the proceedings that the false statements are likely to cause it reputational harm. See Skydive Ariz., Inc., 673 F.3d at 1110; see also 15 U.S.C. § 1125(a)(1) (authorizing suit by "any person who believes that he or she is *likely to be* damaged" by a defendant's false advertising (emphasis added)). Here, Panda Paws has alleged that Mr. Walters's false claims on his website about providing funds from sales of Duncan merchandise to Panda Paws are "likely to cause confusion about Panda Paws's nonprofit status and will likely cause others to believe that a relationship exists between [Mr.] Walters's website and Panda Paws when it does not." (Am. Compl. ¶ 76.) Thus, according to Panda Paws, Mr. Walters's false claims will result in Panda Paws's "loss of goodwill and damage to Panda Paws's ability to fundraise and attract donations." (Id.) The court finds that Panda Paws has plausibly alleged that it is likely to suffer injury from Mr. Walters's false statements. Therefore, the court DENIES Mr. Walters's motion to dismiss Panda Paws's false advertising claim.

#### b. False Association Claim

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A false association claim requires that the defendant's misuse of a trademark or other distinguishing device confuse consumers as to the origin, approval, or endorsement of the product. *Waits v. Frito-Lay, Inc.*, 978 F.2d 1093, 1109 n.9 (9th Cir. 1992), abrogated on other grounds by Lexmark, 572 U.S. 118 (2014).

Mr. Walters asserts that Panda Paws cannot state a false association claim because it does not allege that he misused any "mark" to confuse consumers or to pass off his own goods or services as those of Panda Paws. (Mot. at 21-22.) But the Supreme Court has expressly held that Section 43(a) of the Lanham Act goes beyond trademark protection. See Dastar Corp. v. Twentieth Century Fox Film Corp., 539 U.S. 23, 28-29 (2003)); see also Belmora LLC v. Bayer Consumer Care AG, 819 F.3d 697, 706 (4th Cir. 2016) ("Significantly, the plain language of § 43(a) does not require that a plaintiff possess or have used a trademark in U.S. commerce as an element of the cause of action."). Panda Paws argues that its name constitutes a "distinguishing device" recognized by the public based on its recognition as a charitable organization and the fame it gained through "Amanda to the Rescue." (Resp. at 18 (citing Am. Compl. ¶¶ 69 & 21).) It alleges that Mr. Walters "intentionally exploited" its name by claiming that proceeds from his website went directly to Panda Paws and that Mr. Walters's use of its name on his website implies that Panda Paws "endorses, approves of, or is otherwise associated with" Mr. Walters's Duncan merchandise. (*Id.* at 18-19 (citing Am. Compl. ¶¶ 29, 37, 70-71).)

These allegations are sufficient to state a claim of false association under the Lanham Act.

Mr. Walters also contends that Panda Paws has failed to allege an injury to a commercial interest in sales or business reputation that was proximately caused by his conduct. Panda Paws, however, alleges that Mr. Walters's conduct is likely to cause loss of goodwill and damage to its reputation, which are cognizable injuries under Section 43(a) of the Lanham Act. *See Lexmark*, 572 U.S. at 137. Therefore, the court DENIES Mr. Walters's motion to dismiss Panda Paws's false association claim.

# 5. Violation of the Washington Personality Rights Act (Fourth Claim for Relief)

The Personality Rights Act provides that "[e]very individual or personality has a property right in the use of his or her name, voice, signature, photograph, or likeness." RCW 63.60.010. A person infringes another's personality rights if he or she "uses . . . a living or deceased individual's or personality's name, voice, signature, photograph, or likeness . . . for purposes of advertising products, merchandise, goods, or services, or for purposes of fund-raising or solicitation of donations . . . without written or oral, express or implied consent of the owner of the right," regardless of whether that use is for profit. RCW 63.60.050; *see also* RCW 63.60.060 (authorizing a cause of action for infringement of personality rights).

Ms. Giese alleges that Mr. Walters infringed her personality rights and those of her minor child by posting the Viral Video on his website and by maintaining other videos of Ms. Giese and her child on the Duncan Lou Who YouTube channel. (Am.

Compl. ¶¶ 84-85.) She alleges that these videos included images of herself and her child, that Mr. Walters did not have her consent to use the videos, and that Mr. Walter's use of the videos "inaccurately suggested that [Ms.] Giese endorsed" Mr. Walters's website, the Duncan Lou Who YouTube channel, and Mr. Walters's sale of Duncan merchandise for profit. (*Id.*) Thus, Ms. Giese asserts, Mr. Walters's use of the likenesses of Ms. Giese and her minor child "constitutes use for purposes of advertising products, merchandise, good, or services, or for purposes of fundraising or solicitation of donations," in violation of RCW 63.60.050. (*Id.* ¶ 86.)

Mr. Walters argues that he "in no manner 'used'" the Viral Video on www.duncanlouwho.com because that website merely includes an embedded link that redirects the user to his Duncan Lou Who YouTube channel. (Mot. at 22-23.) He further argues that even if the link did constitute "use," Ms. Giese cannot state a claim under the Personality Rights Act because his conduct falls within two statutory exemptions. First, he contends that any use of Ms. Giese's image in the Viral Video "in no manner" serves to "inaccurately claim or state an endorsement" by Ms. Giese of his website or the Duncan Lou Who channel. (Mot. at 23-24 (quoting RCW 63.60.070(2)(b).) Second, he argues that any appearance of Ms. Giese in the Viral Video is "insignificant, de minimis, or incidental." (Id. (quoting RCW 63.60.070(6).) Mr. Walters's arguments regarding whether he "used" the videos or whether Ms. Giese's or her child's appearances in the videos were "de minimis" ask the court to make factual determinations that it cannot make on a motion to dismiss. The court agrees, however, that Ms. Giese's Personality Rights Act claim must be dismissed because she makes no allegation that Mr. Walters

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inaccurately claimed or stated that she or her children endorsed his website or the Duncan Lou Who YouTube channel.

The court finds Enterprise Management Ltd., Inc. v. Construx Software Builders, *Inc.*, No. C19-1458DWC, 2020 WL 2795198 (May 29, 2020) instructive. In that case, the individual plaintiff alleged that the defendant's use of her name in a YouTube video "inaccurately suggest[ed]" that she endorsed the defendants' use of her work in their video and their "underlying ideas." *Id.* at \*8. The plaintiff alleged that her name appeared in the video three times in association with a change model that she had developed. *Id.* The court dismissed the plaintiff's claim because the allegations regarding the video "fail to show [the d]efendants inaccurately claimed or stated [the plaintiff] endorsed the content in the video." *Id.* at \*9. As a result, the Personality Rights Act did not apply to the defendants' conduct under the exemption set forth in RCW 63.60.070(2)(b). *Id.* Here, as in *Enterprise Management*, Ms. Giese makes no allegation that Mr. Walters "inaccurately claim[ed] or state[d]" that she endorsed his website and channel. She alleges only that an endorsement might be "suggested" by Mr. Walters's use of the videos. (See Am. Compl. ¶¶ 84-85.) Nothing in the statute provides that a "suggestion" of endorsement, rather than an inaccurate claim or statement of endorsement, is sufficient to show that the exemption does not apply. See Enter. Mgm't, 2020 WL 2795198, at \*9. Therefore, the court DISMISSES Ms. Giese's Personality Rights Act claim without prejudice and with leave to amend.

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1 || IV. CONCLUSION

For the foregoing reasons, the court GRANTS in part and DENIES in part Mr. Walters's amended motion to dismiss (Dkt. # 14).

- 1. The court DENIES Mr. Walters's motion to dismiss Panda Paws's claim for a declaratory judgment that Mr. Walters granted it an irrevocable implied license to use the Logo, the YouTube channel, and the videos.
- 2. The court GRANTS Mr. Walters's motion to dismiss Panda Paws's claim for a declaratory judgment that it is entitled to use the Logo because Mr. Walters is estopped from asserting exclusive ownership of that Logo. This claim is DISMISSED with prejudice.
- 3. The court GRANTS Mr. Walters's motion to dismiss Panda Paws's claim for a declaratory judgment that it is entitled to use the Logo because Mr. Walters abandoned his copyright in the Logo. This claim is DISMISSED without prejudice and with leave to amend.
- 4. The court DENIES Mr. Walters's motion to dismiss Panda Paws's claim for breach of the Settlement Agreement.
- 5. The court DENIES Mr. Walters's motion to dismiss Panda Paws's claims for false advertising and false association in violation of Section 43(a) of the Lanham Act.
- 6. The court GRANTS Mr. Walters's motion to dismiss Ms. Giese's claim for violation of the Personality Rights Act. This claim is DISMISSED without prejudice and with leave to amend.

Panda Paws shall file a second amended complaint, if any, alleging facts that resolve the issues stated herein, by no later than 14 days from the filing date of this order. Dated this 4th day of January, 2021. R. Plut JAMES L. ROBART United States District Judge